



โรงพยาบาลรามคำแหง อบอุ่นและเชี่ยวชาญ

Ramkhamhaeng Hospital Public Company Limited Fact Sheet Q4 2022

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GROUP OVERVIEW

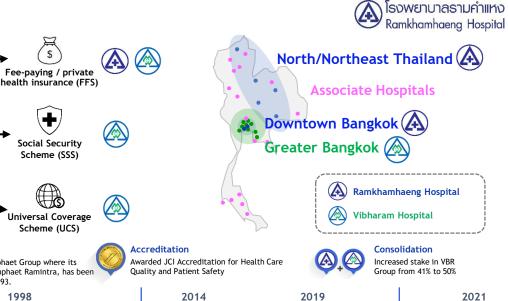
- Founded in 1986, RAM has over 3 decades of experience in hospital development and management.
- At present, RAM is the second largest private hospital operator in Thailand by number of bed facility.
- **Diversification of revenue stream** is achieved through offering medical services to self-pay, SSS and UCS patients along with sale of medical equipment and instruments.

1991

RAM Expansion

Establishment: 2014

Chonburi



RAM Expansion

COMPANY MILESTONES

RAM Founding

of founding doctors

RAM incorporated by group

Commencement of

1988

Operation RAM opened its first hospital with 115 bed facilities.

SET IPO RAM listed on the SET

including Chiangmai Ram (1991), Khonkaen Ram (1992), Muang

Loei Ram / Phayao Ram / Udon Pattana (1994), Petcharat /

Chaiyaphum Ram (1995), Khelang Nakorn hospital (1996)

RAM invested in Synphaet Group where its flagship hospital, Synphaet Ramintra, has been in operation since 1993.

RAM Expansion

1997

VBR Founding Between 1991 and 1997, RAM invested in several hospital assets,

affordable healthcare services to Greater Bangkok region.

VBR Expansion Vibharam (VBR) was founded to provide VBR established VBR Amatanakorn

2010

2 new greenfield projects: Nan Ram Hospital and and VBR Laemchabang, adding up to Ramkhamhaeng 2 Hospital a total of 5 operating hospitals.

RAM & VBR Expansion 1 new greenfield project: Ramkhamhaeng 3 Hospital and increased stake in Vibharam Chaiprakarn

2020

HOSPITAL BUSINESS

1986



Establishment: 2010





Establishment: 2016

Samutsakhon 🛏 100

Establishment: 1976

Bangkok **H** 132 Establishment: 2019

Bangkok **H** 59



SHAREHOLDING INFORMATION



F&S 79 Co., Ltd. Cypress Consolidated Healthcare Pte.Ltd.

Chiangmai Ram Hospital Co., Ltd. Synphaet Co., Ltd.

■Vibhavadi Medical Center Plc.

Other

Free Float Free Float As of 29/03/2022 24.34% share in Minor Shareholders 4,913 Minor Shareholders Overview 3,121 Total Share holders 48.07% Shares in Scripless Holding STOCK INFORMATION **RAM: 53.75** 52 Week High/Low: 65.00 / 44.75 Market Cap: 64,500 mn THB As of 21 Apr 2023 65.0 60.0 55.0 50.0

Oct'22

Nov'22

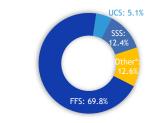
Gross Profit

2021 Operating Revenue Mix by Brand



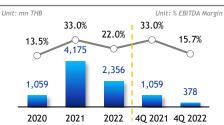
*Including revenue from sale of medical equipment

2021 Medical Treatment Revenue Mix by Patient

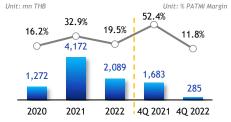


*Reflects revenue from sale of medical equipment

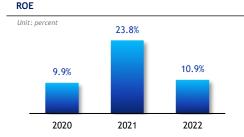
EBITDA







FFS: 70.5%





Jul'22

Aug'22

Sep'22

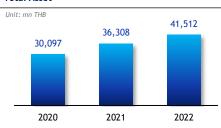
45.0 40.0

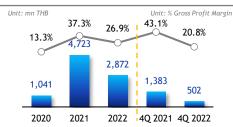
Apr'22

May'22

FINANCIAL HIGHLIGHTS

Jun'22





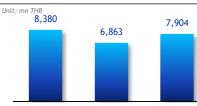
Jan'23

Feb'23 Mar'23

Cash and Market Securities

2020

Dec'22

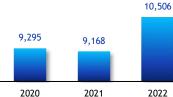


2021

2022

Debt

Unit: mn THB



โรงพยาบาลรามคำแหง Ramkhamhaeng Hospital

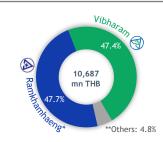
2022 Operating Revenue Mix by Brand

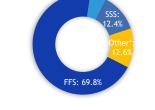
*Including revenue from sale of medical equipment

2022 Medical Treatment Revenue Mix by Patient

UCS: 2.9%

6 19





*Reflects revenue from sale of medical equipment





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