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Ramkhamhaeng Hospital Pcl. Fact Sheet 3Q 2022

#### โรงพยาบาลรามคำแหง Ramkhamhaeng Hospital Fact Sheet 3Q 2022 Ramkhamhaeng Hospital **GROUP OVERVIEW** \$ North/Northeast Thailand (A) Fee-paying / private Founded in 1988, RAM has over 3 decades of experience in hospital health insurance (FFS) **Associate Hospitals** development and management. At present, RAM is the second largest private hospital operator in 😵 Downtown Bangkok 🕰 Thailand by number of bed facility. Social Security Greater Bangkok Scheme (SSS) **Diversification of revenue stream** is achieved through offering medical services to self-pay, SSS and UCS patients along with sale of medical equipment and instruments. Ramkhamhaeng Hospital Vibharam Hospital Universal Coverage COMPANY MILESTONES Scheme (UCS) **RAM Founding** Accreditation Consolidation RAM Expansion SET IPO RAM incorporated by group Awarded JCI Accreditation for Health Care Increased stake in VBR RAM invested in Synphaet Group where its RAM listed on the SET of founding doctors flagship hospital, Synphaet Ramintra, has been Quality and Patient Safety Group from 41% to 50% in operation since 1993. 1988 1991 1997 1998 2014 2019 2021 1986 2010 2020 **RAM Expansion** Commencement of VBR Founding VBR Expansion **RAM Expansion** RAM & VBR Expansion Between 1991 and 1997, RAM invested in several hospital assets, 2 new greenfield projects: 1 new greenfield project: Operation Vibharam (VBR) was founded to provide VBR established VBR Amatanakorn including Chiangmai Ram (1991), Khonkaen Ram (1992), Muang Nan Ram Hospital and Ramkhamhaeng 3 Hospital RAM opened its first hospital affordable healthcare services to and VBR Laemchabang, adding up to Loei Ram / Phayao Ram / Udon Pattana (1994), Petcharat / Ramkhamhaeng 2 Hospital and increased stake in with 115 bed facilities. Greater Bangkok region. a total of 5 operating hospitals. Chaiyaphum Ram (1995), Khelang Nakorn hospital (1996) Vibharam Chaiprakarn HOSPITAL BUSINESS Vibharam Chaiprakarn Hospital Mueang Loei Ram Hospital Chaiyaphum Ram Hospital Vibharam Pattanakarn Hospital Dr. Panya General Hospital Ramkhamhaeng Hospital Establishment: 1988 Establishment: 1996 Establishment: 2006 Establishment: 1998 Establishment: 1978 Establishment: 2005 Bangkok Bangkok Chaiyaphum 🛏 60 Bangkok Samut Prakan 🛏 100 486 **≝** 100 **H** 150 **H** 160 Loei



Vibharam Pakkred Hospital Establishment: 2010





Vibharam Laemchabang Hospital Establishment: 2014

Chonburi 🛏 100



Vibharam Amatanakorn Hospital Establishment: 2014

**100** 

Chonburi



Vibharam Samutsakhon Hospital Establishment: 2016





Mahaesak Hospital Establishment: 1976

Bangkok 🛏 132



Sirinaj Buengkum Hospital Establishment: 2019





## SHAREHOLDING INFORMATION

### Total Number of Share: 1,200,000,000 Shares

F&S 79 Co., Ltd. Cypress Consolidated Healthcare Pte.Ltd. Chiangmai Ram Hospital Co., Ltd. Synphaet Co., Ltd.

■Vibhavadi Medical Center Plc. Other

Free Float Free Float As of 29/03/2022 4,913 Minor Shareholders 24.34% share in Minor Shareholders Overview Overview As of 11/05/2022 Rights Type : XD 3,597 Total Share holders 47.45% Shares in Scripless Holding STOCK INFORMATION RAM: 54.00 52 Week High/Low: 69.25 / 31.00 Market Cap: 64,800 mn THB As of Dec 2022 75.0 65.0 55.0 45.0 35.0

Jun'22

Jul'22

Aug'22

### Jan'22 FINANCIAL HIGHLIGHTS

Feb'22

Mar'22

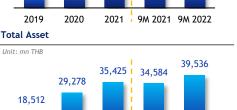
Apr'22

May'22

25.0

Dec'21





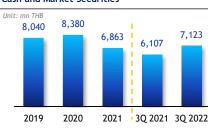
3Q 2021 3Q 2022 2019 2020 2021

#### **Gross Profit** Unit: % Gross Profit Margin Unit: mn THB 35.3% 35.3% 30.7% 28.7% 13.3% 4,471 3,340 2,370 1,367 1,041 2019 2020 2021 9M 2021 9M 2022 Cash and Market Securities

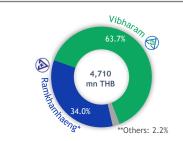
Sep'22

Oct'22

Nov'22

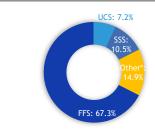


#### 3Q 2021 Operating Revenue Mix by Brand



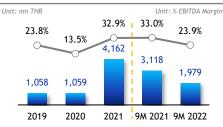
\*Including revenue from sale of medical equipment \*\*Revenue from Chaiyaphum Ram and Muang Loei Ram

#### 3Q 2021 Medical Treatment Revenue Mix by Patient



\*Reflects revenue from sale of medical equipment

EBITDA



# 10,420 9,838 9,295 9,168 4,233

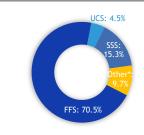
โรงพยาบาลรามคำแหง Ramkhamhaeng Hospital

#### 3Q 2022 Operating Revenue Mix by Brand



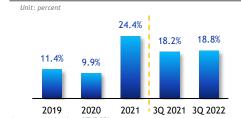
\*Including revenue from sale of medical equipment \*\*Revenue from Chaiyaphum Ram and Muang Loei Ram

#### 3Q 2022 Medical Treatment Revenue Mix by Patient



\*Reflects revenue from sale of medical equipment

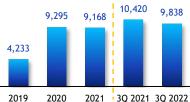




(1) Excludes gain on investment valuation of THB 853 mn (2) Excludes gain on investment valuation of THB 122 mn and loss on asset impairment of THB 41 mn

Debt

Unit: mn THB





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