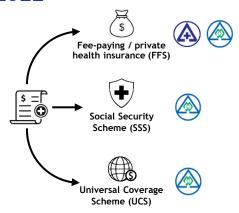


# Ramkhamhaeng Hospital Fact Sheet 1Q 2022

# โรงพยาบาลรามคำแหง Ramkhamhaeng Hospital

### **GROUP OVERVIEW**

- Founded in 1986, RAM has over 3 decades of experience in hospital development and management.
- At present, RAM is the second largest private hospital operator in Thailand by number of bed facility.
- Diversification of revenue stream is achieved through offering medical services to self-pay, SSS and UCS patients along with sale of medical equipment and instruments.





### **COMPANY MILESTONES**





including Chiangmai Ram (1991), Khonkaen Ram (1992), Muang Loei Ram / Phayao Ram / Udon Pattana (1994), Petcharat / Chaiyaphum Ram (1995), Khelang Nakorn hospital (1996)



affordable healthcare services to Greater Bangkok region.

and VBR Laemchabang, adding up to a total of 5 operating hospitals.

Nan Ram Hospital and Ramkhamhaeng 2 Hospital



2020

RAM & VBR Expansion 1 new greenfield project: Ramkhamhaeng 3 Hospital and increased stake in Vibharam Chaiprakarn

2021

### **HOSPITAL BUSINESS**



Ramkhamhaeng Hospital Establishment: 1988







Mueang Loei Ram Hospital Establishment: 1996





Chaiyaphum Ram Hospital Establishment: 2006



Chaiyaphum = 60





Vibharam Pattanakarn Hospital Establishment: 1998



**≝** 150



Dr. Panya General Hospital Establishment: 1978



**≝**■ 160



Vibharam Chaiprakarn Hospital Establishment: 2005



Samut Prakan = 100



Vibharam Pakkred Hospital Establishment: 2010

Nonthaburi

100



**≃**■ 100

Vibharam Laemchabang Hospital Establishment: 2014





Vibharam Amatanakorn Hospital Establishment: 2014



**≝**■ 100



Vibharam Samutsakhon Hospital Establishment: 2016



Samutsakhon = 100



Mahaesak Hospital Establishment: 1976



132



Sirinai Buengkum Hospital Establishment: 2019



# 23.4% 20.0% Shareholding Structure 3.4% 6.2%

### SHAREHOLDING INFORMATION

Total Number of Share: 1,200,000,000 Shares

- ■F&S 79 Co., Ltd.
- ■Cypress Consolidated Healthcare Pte.Ltd.
- Chiangmai Ram Hospital Co., Ltd.
- Synphaet Co., Ltd.
- Vibhavadi Medical Center Plc.
- Other



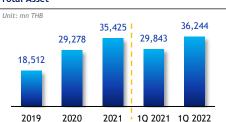


### STOCK INFORMATION



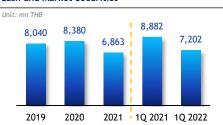
### FINANCIAL HIGHLIGHTS





### **Gross Profit**



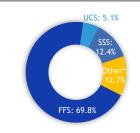


### 2021 Operating Revenue Mix by Brand



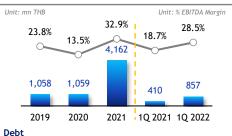
\*Including revenue from sale of medical equipment
\*\*Revenue from Chaiyaphum Ram and Muang Loei Ram

### 2021 Medical Treatment Revenue Mix by Patient



\*Reflects revenue from sale of medical equipment

### EBITDA



9,295 9,168 9,365 8,913 4,233 9,168 9,365 8,913 2019 2020 2021 1Q 2021 1Q 2022

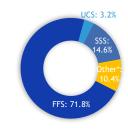
### 1Q 2022 Operating Revenue Mix by Brand

โรงพยาบาลรามคำแหง Ramkhamhaena Hospital



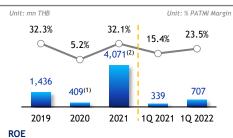
\*Including revenue from sale of medical equipment \*\*Revenue from Chaiyaphum Ram and Muang Loei Ram

### 1Q 2022 Medical Treatment Revenue Mix by Patient



\*Reflects revenue from sale of medical equipment

### PATMI



24.4% 25.3%

11.4% 9.9% 3.9%

2019 2020 2021 1Q 2021 1Q 2022

(1) Excludes gain on investment valuation of THB 853 mn (2) Excludes gain on investment valuation of THB 122 mn and loss on asset impairment of THB 41 mn



### **DISCLAIMER**

Ramkhamhaeng Hospital Public Company Limited is pleased to provide this presentation which the information contained in this presentation is for information purpose only. This presentation does not constitute an offer or invitation to sell or the solicitation of an offer or invitation to purchase or subscribe for any securities of Ramkhamhaeng Hospital Public Company Limited ("RAM") in any jurisdiction nor should it or any part of it from the basis of , or be relied upon in any connection with, any contract or commitment whatsoever.

This presentation may include some statements made in this material are forward-looking statements with the relevant assumptions which reflect Management's current views and estimates of the information currently available to us. Forward-looking information involve known and unknown risks, uncertainties and other factors which may impact on the actual outcomes, which will cause the actual results, performance or achievements of the company to differ, perhaps materially, from the results, performance or achievements expressed or implied in this presentation.

This presentation has been prepared by the company for the use at this presentation only. The information in this presentation has not been independently verified. No representation, warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information and opinions in this presentation. None of the company and/or any of its agents or advisors or any of their respective affiliates, advisors and/or representatives, shall have any liability (in negligence or otherwise) for any loss or damage howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation. The information presented or contained in this presentation is current as of the date hereof and is subject to change without notice and its accuracy is not guaranteed. None of the Company, any of its affiliates and/or any of their respective agents, advisors and/or representatives, makes any undertaking to update any such information subsequent to the date hereof.

This presentation is made, furnished and distributed for information purposes only. No part of this presentation shall be relied upon directly or indirectly basis for any investment decision-making or for any other purposes. Prospective investors should undertake their own assessment.

This presentation and all other information, materials or documents provided in connection therewith, shall not, either in whole or in part, be reproduced, redistributed or made available to any other person, save in strict compliance with all applicable laws

### **CONTACT US**

### Ramkhamhaeng Hospital Public Company Limited

436 Ramkhamhaeng Hospital, Rd.Ramkhamhaeng, Huamak, Bangkapi 10240 Thailand



## **Hospital Contact**

• Tel: +662 743 9999 , +662 374 0200-16

• Fax: +662 374 0804

E- mail: support@ram-hosp.co.th



### **Investor Relations Contact**

Tel: +662 743 9999 , +662 374 0200-16

Fax: +662 374 0804

E- mail: secretary@ram-hosp.co.th