





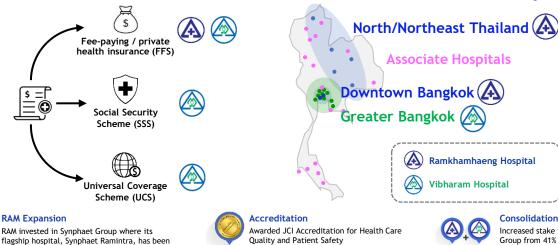
Ramkhamhaeng Hospital Public Company Limited Fact Sheet Q3 2021

Ramkhamhaeng Hospital Fact Sheet Q3 2021

โรงพยาบาลรามคำแหง Ramkhamhaeng Hospital

GROUP OVERVIEW

- Founded in 1986, RAM has over 3 decades of experience in hospital development and management.
- At present, RAM is the second largest private hospital operator in Thailand by number of bed facility.
- Diversification of revenue stream is achieved through offering medical services to self-pay, SSS and UCS patients along with sale of medical equipment and instruments.



2010



Between 1991 and 1997, RAM invested in several hospital assets, including Chiangmai Ram (1991), Khonkaen Ram (1992), Muang Loei Ram / Phayao Ram / Udon Pattana (1994), Petcharat / Chaiyaphum Ram (1995), Khelang Nakorn hospital (1996)



1997

VBR Founding

1998

Vibharam (VBR) was founded to provide affordable healthcare services to Greater Bangkok region.

VBR Expansion

VBR established VBR Amatanakorn and VBR Laemchabang, adding up to a total of 5 operating hospitals.

2014

Consolidation

Increased stake in VBR Group from 41% to 50%



2020

RAM Expansion 2 new greenfield projects: Nan Ram Hospital and

Ramkhamhaeng 2 Hospital

HOSPITAL BUSINESS



Ramkhamhaeng Hospital Establishment: 1988



RAM opened its first hospital

with 115 bed facilities.



Mueang Loei Ram Hospital Establishment: 1996



≃■ 100



Chaiyaphum Ram Hospital Establishment: 2006



Chaiyaphum = 60



Vibharam Pattanakarn Hospital Establishment: 1998



≝ 150



Dr. Panya General Hospital Establishment: 1978



≝■ 160



Vibharam Chaiprakarn Hospital Establishment: 2005



Samut Prakan = 100



Vibharam Pakkred Hospital Establishment: 2010

Nonthaburi

100



Vibharam Laemchabang Hospital Establishment: 2014







Vibharam Amatanakorn Hospital Establishment: 2014



≝■ 100



Vibharam Samutsakhon Hospital Establishment: 2016



Samutsakhon = 100



Mahaesak Hospital Establishment: 1976



132



Sirinai Buengkum Hospital Establishment: 2019



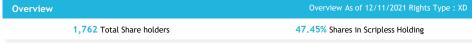
Shareholding Structure

SHAREHOLDING INFORMATION

Total Number of Share: 1,200,000,000 Shares

- ■F&S 79 Co., Ltd.
- Cypress Consolidated Healthcare Pte.Ltd.
- Chiangmai Ram Hospital Co., Ltd.
- Synphaet Co., Ltd.
- Vibhavadi Medical Center Plc.
- Other



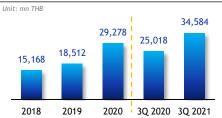


STOCK INFORMATION



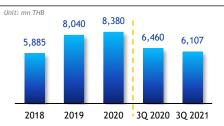
FINANCIAL HIGHLIGHTS





Gross Profit





2020 Operating Revenue Mix by Brand



*Including revenue from sale of medical equipment **Revenue from Chaiyaphum Ram and Muang Loei Ram

2020 Medical Treatment Revenue Mix by Patient

3Q 2021 Medical Treatment Revenue Mix by Patient



*Reflects revenue from sale of medical equipment

FFS: 67.3%

*Including revenue from sale of medical equipment

**Revenue from Chaiyaphum Ram and Muang Loei Ram

3Q 2021 Operating Revenue Mix by Brand

1,603

mn THB

โรงพยาบาลรามคำแหง Ramkhamhaena Hospital

Vibharam

**Others: 2.0%

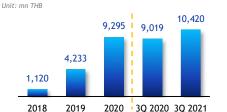
UCS: 7.2%

*Reflects revenue from sale of medical equipment

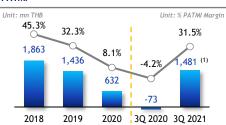
EBITDA



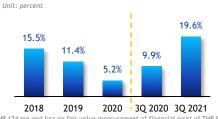
Debt



PATMI



ROE



(1) Excludes gain on investment valuation of THB 174 mn and loss on fair value measurement of financial asset of THB 9 mn



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